

Average Profit Per Cow of All Northern Plains  
IRM Benchmark Herds  
and of that group's low-cost, medium-cost and high-cost herds

	Your Herd	Average for Low-cost 1/3 of herds	Average for Middle-cost 1/3 of herds	Average for High-cost 1/3 of herds	Average for All Herds
Gross income	_____	\$358	\$322	\$256	\$313
Total costs	_____	\$244	\$347	\$456	\$351
Net returns to labor, management and equity capital	_____	\$114	-\$25	-\$200	-\$37
Unit cost of production (\$/cwt of calf produced)	_____	\$43	\$70	\$84	\$73

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