

IRM Profit Per Cow, 1997

| | Low Cost 1/3 | Middle Cost 1/3 | High Cost 1/3 | Average | Your Farm |
|--|-----------------|--------------------|------------------|---------|-----------|
| Gross income | \$420 | \$422 | \$350 | \$399 | _____ |
| Total costs | \$307 | \$377 | \$465 | \$382 | _____ |
| Family living draw | xxx | xxx | xxx | xxx | xxx |
| Net returns to labor, management, and equity capital | \$114 | \$45 | -\$115 | \$17 | _____ |
| Unit cost of production (\$/cwt of calf produced) | \$58 | \$79 | \$117 | \$84 | _____ |
| Mode (middle number) | \$62 | \$77 | \$108 | \$77 | _____ |

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IRM Cash Flow Per Cow, 1997

| | Low Cost 1/3 | Middle Cost 1/3 | High Cost 1/3 | Average | Your Farm |
|--|-----------------|--------------------|------------------|---------|-----------|
| Gross income | \$389 | \$419 | \$495 | \$433 | _____ |
| Total cash costs | \$267 | \$357 | \$559 | \$391 | _____ |
| Family living draw | \$54 | \$60 | \$80 | \$64 | _____ |
| Net cash flow | \$68 | \$2 | -\$145 | -\$23 | _____ |
| Unit cost of production (\$/cwt of calf produced) | \$62 | \$84 | \$157 | \$100 | _____ |

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